



Position: Account Manager

Location: South East / Home Counties

Evolution Water Services Ltd is a market leader within the water treatment and air hygiene industry, providing the highest quality total water treatment, water hygiene, consultancy and legionella training packages throughout the UK.

Since its inception in 1999, Evolution has enjoyed significant and continued success, and has grown to become one of the UK's foremost specialist partners in our marketplace, with a proven track record of delivering multi-disciplined, innovative and client/site-specific legionella control schemes.

An opportunity has arisen for an aspirational, highly motivated professional with experience in not only managing an existing client base but also attracting new clients, whilst ensuring our service delivery and products meet our clients' requirements.

Responsibilities Include

- The management and development of an existing account base for a portfolio of existing clients
- Development of the account base to include expansion of existing business areas and new sales into areas we currently do not operate
- Generating new leads directly from ours and your contacts
- Attending sales meetings set up by our telemarketing team
- Supporting our team of service technicians and service delivery planners with works across the account base

- Dealing with any day to day issues that arise within the area
- Input into company improvement, development and expansion strategies as necessary to achieve mutually agreed goals and objectives

Essential Skills & Experience

Candidates should have a minimum of 2 years' experience in an Account Management role with specific involvement in implementing, developing, managing and servicing water treatment and hygiene programmes within the commercial and industrial water sectors, including cooling tower, closed water and domestic water systems. A full driving licence is required.

Benefits

The successful candidate will receive an excellent remuneration package, consisting of; competitive salary, commission and bonus scheme, Private Healthcare cover, contributory pension scheme, company car, regular refresher training, all necessary communications equipment and annual paid holiday entitlement.

Relevant, necessary training will be given to the right person.

If you feel that you meet the above criteria and would like to join a market leading company, please forward your CV to candidates@evolutionwater.co.uk